

**MISSION MAZAHUA ADVISORY BOARD**  
**First Quarter 2004 Financial Report: Income**

Account Number & Name	Carried Over	January 2004	February 2004	March 2004	Quarterly Total
<b>01 General Fund</b>	<b>0.00</b>	<b>3425.75 *</b>	<b>1338.62</b>	<b>1136.10</b>	<b>5900.47</b>
<b>02 Excelencias Donations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10.00</b>	<b>10.00</b>
<b>05 Scholarshhip</b>	<b>0.00</b>	<b>1000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1000.00</b>
<b>08 NIU Student</b>	<b>0.00</b>	<b>50.00</b>	<b>0.00</b>	<b>0.00</b>	<b>50.00</b>
<b>10 Las Rosas</b>	<b>4953.34 **</b>	<b>71.66</b>	<b>25.00</b>	<b>25.00</b>	<b>5075.00</b>
<b>16 Solar Stoves</b>	<b>2045.00 ***</b>	<b>1210.00 @</b>	<b>0.00</b>	<b>0.00</b>	<b>3255.00</b>
<b>17 Room &amp; Board</b>	<b>0.00</b>	<b>5940.00 @</b>	<b>0.00</b>	<b>0.00</b>	<b>5940.00</b>
<b>18 Buses</b>	<b>0.00</b>	<b>900.00 @</b>	<b>0.00</b>	<b>0.00</b>	<b>900.00</b>
<b>19 Airfare: St. Denis</b>	<b>0.00</b>	<b>225.00 @</b>	<b>0.00</b>	<b>0.00</b>	<b>225.00</b>
<b>21 Jessica Bryant</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>227.00</b>	<b>227.00</b>
<b>25 Start Self Sustaining</b>	<b>0.00</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00</b>
<b>26 English Lang. Tuition</b>	<b>0.00</b>	<b>300.00</b>	<b>0.00</b>	<b>20.00</b>	<b>320.00</b>
<b>27 Child Sponsorships</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00</b>	<b>100.00</b>
<b>30 MMAB Expenses</b>	<b>97.20</b>	<b>0.68</b>	<b>142.41</b>	<b>0.26</b>	<b>240.55</b>
<b>35 Retirement Account</b>	<b>0.00</b>	<b>0.00</b>	<b>175.00 ^</b>	<b>0.00</b>	<b>175.00</b>
<b>40 Cortes Support</b>	<b>0.00</b>	<b>740.00</b>	<b>300.00</b>	<b>599.25</b>	<b>1639.25</b>
<b>50 Cortes Consignments</b>	<b>0.00</b>	<b>0.00</b>	<b>412.33</b>	<b>75.00</b>	<b>487.33</b>
<b>51 Excelencias Products</b>	<b>0.00</b>	<b>0.00</b>	<b>446.00</b>	<b>77.00 #</b>	<b>523.00</b>
<b>Totals, Cash Income</b>	<b>7095.54</b>	<b>13,963.09</b>	<b>2839.36</b>	<b>2269.61</b>	<b>26,167.60</b>

\* Includes \$1450.00 that were December gifts, and reported for tax purposes as such

\*\* These were the encumbered funds that had been gathering for several years

\*\*\* Lisa asked us to hold this until there were firm plans to buy supplies!

^ Donation from Mayfair Plymouth Church, denoted as "quarterly"

# Includes \$40 for a dress, \$37 for books sold; categories may be changed later

@ These are all deposits related to Jack Brown and Wayne Olson's team that went down to help with the Special Friends Camp at the end of February. In the Solar Stove Acct. #16, \$400 is related to the Camp, the others are regular donations.

**MISSION MAZAHUA ADVISORY BOARD**  
**First Quarter 2004 Financial Report: Outgo and Balances \***

Account Number & Name	Quarterly Income	Outgo to Mission	Outgo to Cortes Fam.	Account Balance
<b>01 General Fund</b>	<b>5900.47</b>	<b>3339.72</b>	<b>2560.75 @</b>	<b>0.00</b>
<b>02 Excelencias Donations</b>	<b>10.00</b>	<b>10.00</b>	<b>0.00</b>	<b>0.00</b>
<b>05 Scholarship</b>	<b>1000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1000.00 ^</b>
<b>08 NIU Student</b>	<b>50.00</b>	<b>50.00</b>	<b>0.00</b>	<b>0.00</b>
<b>10 Las Rosas</b>	<b>5075.00</b>	<b>0.00</b>	<b>5075.00</b>	<b>0.00</b>
<b>16 Solar Stoves</b>	<b>3255.00</b>	<b>900.00</b>	<b>0.00</b>	<b>2355.00 ^</b>
<b>17 Room &amp; Board</b>	<b>5940.00</b>	<b>5940.00</b>	<b>0.00</b>	<b>0.00</b>
<b>18 Buses</b>	<b>900.00</b>	<b>900.00</b>	<b>0.00</b>	<b>0.00</b>
<b>19 Airfare: St. Denis</b>	<b>225.00</b>	<b>225.00</b>	<b>0.00</b>	<b>0.00</b>
<b>21 Jessica Bryant</b>	<b>227.00</b>	<b>127.00</b>	<b>0.00</b>	<b>100.00 #</b>
<b>25 Start Self Sustaining</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00 ^</b>
<b>26 English Lang. Tuition</b>	<b>320.00</b>	<b>300.00</b>	<b>0.00</b>	<b>20.00 #</b>
<b>27 Child Sponsorship</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>100.00 ^</b>
<b>30 MMAB Expenses</b>	<b>240.55</b>	<b>0.00</b>	<b>142.08 **</b>	<b>98.47</b>
<b>35 Retirement Account</b>	<b>175.00</b>	<b>0.00</b>	<b>0.00</b>	<b>175.00 #</b>
<b>40 Cortes Support</b>	<b>1639.25</b>	<b>0.00</b>	<b>1639.25 @</b>	<b>0.00</b>
<b>50 Cortes Consignments</b>	<b>487.33</b>	<b>0.00</b>	<b>487.33</b>	<b>0.00</b>
<b>51 Excelencias Products</b>	<b>523.00</b>	<b>523.00</b>	<b>0.00</b>	<b>0.00</b>

\* The balances shown here reflect all donations from Jan, Feb and Mar, and match with the checkbook as of the close of business on April 15, 2004. No April receipts have yet been entered into the records or the checkbook.

@ These two figures add up to \$4200.00, which is exactly three months stipend at \$1400.00 per month. General Fund covers shortfalls if Acct. #40 does not receive \$1400.00 or more in donations in any given month.

**\*\* This donation was designated to cover credit card fees incurred because the billing date fell while the treasurer was in Mexico. The intent was specifically to have those fees covered from some other source than stipend.**

**^ These funds are being held pending decisions on the field as to the best way to utilize them. The point is to keep them focused on the designated use.**

**# These funds are awaiting clear routing choices or answers to deposit questions.**

**We also carry an account #100, Non-Cash Donations, wherein we record the value of inkind gifts received, if they can be determined. In March we received one such package of gifts with receipts totaling \$472.34, which consisted of fabric and supplies for the sewing program.**

### **MISSION MAZAHUA ADVISORY BOARD First Quarter 2004 Financial Report: Commentary**

While the quarterly grand total of cash that has flowed through our account looks large at \$26,167.60, there are actually a couple of factors that artificially inflate the appearances. If we subtract the encumbered funds for Las Rosas with which we began the year, and if we remove the funds associated with the team that went down to minister with the Special Friends Camp, and we remove the Solar Stove carryover and the MMAB carryover, gifts for this year have only amounted to a more nearly realistic total of \$10,797.06. If we further remove from the pot the \$1000.00 gift to the Scholarship Fund, the intended use of which we are not yet certain is even in the realm of Mission activities, and then we remove the December gifts that got carried over into January accounting by the calendar change, we end up with a true donation total more like \$8,347.06! This is not to devalue any single one of the contributions we have received, it is only to take a sober look at the mainstream, sustained giving pattern so far in 2004. Each month there has been a decline:

January	3238.09
February	2839.36
March	2269.61

One more thing: The \$300 gift for English Language Tuition was, I think, originally intended to be a December gift, but it got delayed and so fell into the January accounting! Take that out, and we show less than \$3000 total income monthly!

The reason for all of this long analytical paring down of to the bare core of MMAB gifts is so that we can look at the level of support in comparison with the level of need!

I have asked Israel for a "budget" for basic operations. We have only just begun to work on such a thing, but his first estimate, backed up with some preliminary basic figures, was that they need \$10,000 to \$20,000 [that's American dollars!] to operate each month! It can swing that wildly due to number of hours worked [which changes in response to how many groups are there], utility costs, grocery costs, etc.---but you notice that their bare minimum need STARTS at \$10,000---of which we can only expect to supply about \$3000.00 if current giving trends continue.

And, notice please---Israel's budget doesn't take into account any expansion of programs, any additions to staff, any major construction projects still needed to complete the hacienda, no cash for legal fees [of which a substantial amount is needed just to secure all the deeds, among other things!], no provision for a new vehicle when the old ones finally give up the ghost.....

Nor does Israel's budget allow for staff salary increases [probably long overdue, if they are on the same kind of review schedule as Lisa and Norberto themselves are!], for stipend increases for the Cortes family, or for a host of other expenses that would be really beneficial to supply. No insurances of any kind, no retirement funds for anyone, on and on it goes. They are just getting by without these because there is no money for them.

The NACCC supplies another income stream, but for the last three months they have averaged only around \$4000 a month, and that was with a huge January donation. The operations of the hacienda supply some income; I do not yet know how much, on average. The generous budget of Jack and Wayne's team probably kept the Mission solvent through February and into March.

One final sobering realization is that Israel's budget does not, as I understand it, include the stipend for the Cortes family! Take that additional \$1400 out of each of the monthly base amounts listed on the prior page, and you can see why the Mission is always stressed for finances!

None of this is intended to lay a guilt trip on anyone. The Mission folks have never once brought any of this information up to me, I simply observe it as treasurer. I am sure that Amy could tell you myriad stories of times when similar factors pressured her and the Mission during the years she served as treasurer. My point with all of this is to say, we need to take some proactive steps to build up the partnership circle that supports the Mission, or they are going to be shackled by such slim finances to the point that many of our dreams and visions get put on hold indefinitely!

One final comment, and it is in the opposite vein to all of the commentary that has gone before. We have a very, very faithful core group of supporters, who are giving on a very consistent basis, are praying and maintaining a high level of interest, are being creative about ways to serve the Mazahua people. I do not want anyone who has been active in the Mission partnership to feel put down by what I have said so far; I admire the help that is being provided, and I admire the way the Mission folks are making the resources that do come **STRETCH** incredibly far! There is just so much **MORE** that could be done if we could find some ways to effectively invite others to join us in the work. I hope we can focus substantial prayer and creative energy on that area of growth!

Respectfully, and hopefully, submitted,

Rev. David A. Hawk, Treasurer